

José María Abellán Perpiñán
Fernando I. Sánchez Martínez
Jorge E. Martínez Pérez
Ildfonso Méndez Martínez

Breaking the *Floor* of the SF-6D Utility Function

An Application to Spanish Data

Breaking the *Floor* of the SF-6D Utility Function

An Application to Spanish Data

José María Abellán Perpiñán
Fernando I. Sánchez Martínez
Jorge E. Martínez Pérez
Ildfonso Méndez Martínez

UNIVERSITY OF MURCIA

Abstract

This working paper presents a new scoring algorithm for the SF-6D, one of the most popular preference-based health status measures. Previous algorithms suffer from a phenomenon called the *floor effect* (i.e., lack of sensitivity of the instrument for detecting health gains of individuals whose baseline health is poor). Our algorithm expands the range of utility scores in such a way that the *floor effect* vanishes. We get this wider range thanks to the use of a lottery equivalent method through which preferences are elicited from a representative sample of the Spanish general population.

Key words

SF-36, SF-6D, *floor effect*, standard gamble, lottery equivalent methods.

Resumen

Este documento de trabajo presenta un nuevo algoritmo de puntuación para el SF-6D, una de las medidas de salud basadas en preferencias de uso más extendido. Los algoritmos previamente estimados adolecen del fenómeno denominado *efecto suelo* (esto es, la falta de sensibilidad del instrumento para detectar ganancias de salud en individuos cuyo estado de salud de partida es malo). Nuestro algoritmo amplía el rango de utilidades de tal modo que el *efecto suelo* desaparece. Este rango más amplio se consigue gracias al uso de un *método de lotería equivalente*, con el que se obtienen las preferencias de una muestra representativa de la población española.

Palabras clave

SF-36, SF-6D, *efecto suelo*, lotería estándar, métodos de lotería equivalente.

Al publicar el presente documento de trabajo, la Fundación BBVA no asume responsabilidad alguna sobre su contenido ni sobre la inclusión en el mismo de documentos o información complementaria facilitada por los autores.

The BBVA Foundation's decision to publish this working paper does not imply any responsibility for its contents, or for the inclusion therein of any supplementary documents or information facilitated by the authors.

La serie Documentos de Trabajo tiene como objetivo la rápida difusión de los resultados del trabajo de investigación entre los especialistas de esa área, para promover así el intercambio de ideas y el debate académico. Cualquier comentario sobre sus contenidos será bien recibido y debe hacerse llegar directamente a los autores, cuyos datos de contacto aparecen en la *Nota sobre los autores*.

The Working Papers series is intended to disseminate research findings rapidly among specialists in the field concerned, in order to encourage the exchange of ideas and academic debate. Comments on this paper would be welcome and should be sent direct to the authors at the addresses provided in the About the authors section.

La serie Documentos de Trabajo, así como información sobre otras publicaciones de la Fundación BBVA, pueden consultarse en:
<http://www.fbbva.es>

The Working Papers series, as well as information on other BBVA Foundation publications, can be found at: <http://www.fbbva.es>

Versión: Junio 2010
© los autores, 2010
© de esta edición / *of this edition*: Fundación BBVA, 2010

EDITA / PUBLISHED BY
Fundación BBVA, 2010
Plaza de San Nicolás, 4. 48005 Bilbao

1. Introduction

THE Short Form 36 (SF-36) is one of the most widely used generic health-related quality of life measures. It is extensively applied in clinical trials and population health surveys in order to assess changes of health status. Unfortunately, the SF-36 cannot be directly used in economic evaluations (Brazier et al., 1999) because it does not produce a preference-based single index able to be combined with life duration in order to obtain quality adjusted life years (QALYs), the metric used in cost-utility analysis.

The bridging of the gap between the descriptive information provided by the SF-36 and the population's preferences is provided by algorithms which convert either item responses, or summary scores, from the SF-36 into utility scores. Pickard et al. (2005) compared ten of such algorithms, most of them based on subsets of items from the SF-36 (e.g., the SF-12), concluding that "Brazier's algorithms for the SF-12 and SF-36 appear to be most favourable because of their methodological and theoretical basis" (p. 8). To estimate such preference-based algorithms Brazier and colleagues used a subset of SF-36 items, which were grouped in a six-dimensional measure called the SF-6D (Brazier et al., 1998; Brazier et al., 2002; Brazier and Roberts, 2004).

Pickard et al. (2005) give three main reasons why the SF-6D is preferable to other algorithms. First, the SF-6D is based on direct preference measurement. Second, the statistical design of the study from which preferences were elicited allowed the researchers to obtain a proper representation of severe states. Finally, direct preference measurements were performed by using the standard gamble (SG), a method which has been usually regarded as the 'gold standard', since it is a choice-based procedure rooted in the axioms of expected utility theory (Torrance et al., 2001).

Despite all these apparent advantages, it is widely recognized that the SF-6D suffers from a problem known as the *floor effect*, that is, the potential lack of sensitivity of the instrument for detecting health gains of individuals whose baseline health is poor (Baker et al., 1997). Such a potential insensitivity to change has been extensively analyzed in comparison to the EQ-5D, in such a way that most of the published studies show greater utility benefits according to the EQ-5D than the SF-6D (Barton et al., 2008). Thus, in general, it could be

expected that cost-utility ratios tend to be likely more favourable to the adoption of new technology according to the EQ-5D rather than with the SF-6D (Pickard et al., 2005). Notice that we are not asserting that the EQ-5D is a better instrument than the SF-6D, but the *floor-phenomenon*, the same as the *ceiling effect* in the EQ-5D (Brazier et al., 2004), is a factor that contributes to the disagreement between both preference-based algorithms, enlarging heterogeneity in cost-utility ratios (Stiggelbout, 2006).

In this paper we argue that, at least partly, the *floor* effect is caused by the type of valuation method (the SG) which the SF-6D algorithm is based on. Hence, the last of the apparent advantages attributed by Pickard et al. (2005) to the SF-6D would be actually a shortcoming of the model. Our claim is based in that the SG usually gives utility scores which are too high, suggesting a degree of risk aversion (i.e., a preference for riskless outcomes) so strong that they cannot be properly described by expected utility. Evidence on the extreme risk aversion raised by the SG includes studies performed with both monetary outcomes (Hershey and Schoemaker, 1985; Johnson and Schkade, 1989; Delquié, 1993) and health outcomes (Wakker and Deneffe, 1995; Bleichrodt et al., 2001; Bleichrodt et al., 2007).

That the SG yields utilities that are too high for severe health states is fully consistent with the range of scores generated by the SF-6D algorithm (Brazier and Roberts., 2004), whose lowest value is well above zero (0.296), while the utility score for the worst EQ-5D health state, according to the TTO tariff for the UK, is -0.594 (Dolan, 1997). Such a large discrepancy at the lower end of the scale makes the SF-6D gives values higher than those for the EQ-5D for poorer states, leading in consequence to smaller utility gains for less healthy people, which is the prediction of the *floor effect*. Tsuchiya et al. (2006) provide empirical support to the hypothesis of the relevance of the valuation method in order to explain the discrepancy between the SF-6D and the EQ-5D, concluding that such a discrepancy is caused, among other factors, because “the TTO used for EQ-5D (generates) lower scores than the SG used for more severe SF-6D and higher scores for mild states” (p. 345). Obviously, we are aware that there are other explanations to the *floor effect* besides the valuation method, such as the apparent inability of the SF-36 items used in the SF-6D to describe accurately severe health states (Hollingworth et al., 2002). This topic is left aside in this pa-

per. Instead, we directly focus on the issue concerning how the validity of the valuation method behind the SF-6D algorithm can be improved.

This paper reports the results of the first study conducted in Spain to estimate a SF-6D algorithm for the SF-36. The main novelty of such an algorithm is that it is not based on the SG. We used instead a variant of the so-called lottery equivalent procedures introduced by McCord and De Neufville (1986). Such procedures are based on the comparison of two gambles, and were developed precisely to avoid the dislike for gambling exhibited by methods such as the SG. The psychological intuition for justifying the use of lottery equivalent methods instead of the SG is that people value outcomes more highly when they occur with certainty than when they appear in a risky prospect. This phenomenon, commonly referred to as the certainty effect (Kahneman and Tversky, 1979), makes people facing a SG question tend to overvalue the riskless outcome in comparison to the gamble, in such a way that the probability used to yield indifference must be additionally high to compensate for such an overvaluation of the certainty (Wakker and Stiggelbout, 1995). Such overweighting of the certainty is “drastically reduced” (Cohen and Jaffray, 1988) when assessments are made by lottery equivalent methods in which no sure outcome is involved (McCord and de Neufville, 1986; Wakker and Deneffe, 1996; Pinto and Abellan, 2005). This seems to be the main reason why violations of expected utility are less pronounced when both alternatives are risky (Camerer, 1992). An elaborate theory to justify the use of lottery equivalent methods is provided by Bleichrodt and Schmidt’s (2002) context-dependent model. In this model expected utility is satisfied as long as the set of options contains only risky prospects. If the context of valuation changes, including some riskless outcome, then violations of expected utility are permitted. Bleichrodt et al. (2007) in a recent study with health outcomes, did not find significant differences between two lottery equivalent methods under expected utility, concluding that their data “seem to add to the evidence that violations of expected utility primarily occur when one of the prospects under evaluation is riskless” (p. 479). Nevertheless, Bleichrodt and Schmidt’s model was not able to reconcile the utilities elicited by such lottery equivalent methods with the utilities elicited by other three riskless-risk methods (e.g., with the SG). Probably such a paradox suggests that reality is too complex as to be explained by one single theory, although, as we have shown, empirical available evidence points out that one should expect that the *floor effect* was mitigated by using a lottery equivalent method.

The results presented in this paper confirm such a prior expectation: there is not a perceptible *floor effect* in the Spanish SF-6D algorithm.

The paper is organized as follows. Section 2 provides background on the SF-6D classification system and the existing SF-6D algorithms. Section 3 describes the computer assisted questionnaire we used to survey a sample of the Spanish general population, outlining the differences between our lottery equivalent method and the variant of the SG used by Brazier and colleagues. Results are described in section 4. Section 5 discusses our main findings.

2. Background

THE SF-6D (Brazier et al., 2002) takes 11 items from the SF-36 to generate a health status classification system able to describe a total of 18,000 possible health states. The SF-6D system has six dimensions (physical functioning, role limitations, social functioning, pain, mental health, and vitality), each with between four to six levels. Each SF-6D health state is defined by selecting one level from each dimension. For example, health state 645655 denotes the worst possible health state that can be described by the SF-6D system because each dimension is fixed at its lowest level. For that reason, such a state is called the ‘all worst’ or ‘pits’ health state.

Because of the descriptive richness of the SF-6D system, it is impossible to value all possible permutations of each dimension. Hence, a subset of health states has to be identified in order to estimate additive or multiplicative algorithms. Brazier et al. (2002) elicited preferences for a selection of 249 health states from a sample (N=611) of the UK general population. Another recent paper (Lam et al., 2008) reports the results of a pilot survey (N=126) performed in Hong Kong using the same protocol as in the UK, though only 49 health states were valued in this case. Such a selection of 49 states, which were already included within the set valued previously by Brazier et al., result from an orthogonal design which allows the researchers to estimate an additive model. Brazier et al. included more health states in order to account for more complex specifications.

Bearing in mind that it is impossible that each respondent values the whole selection of health states, two strategies arise: either maximize the number of health states valued by each interviewee or, alternatively, maximize the number of respondents who value the same health state. Both Brazier et al. (2002) and Lam et al. (2008) opted for the first approach, in such a way that each participant in Brazier et al.'s study valued six SF-6D health states (five intermediate states plus the 'pits' state 645655), whereas respondents surveyed by Lam et al. valued one state more. This design meant that each health state was valued an average of 15 times.

The elicitation procedure applied in the two abovementioned studies was a chained SG method. Chained variants for the SG have been proposed (Torrance, 1986) as a way to avoid that people refuse to accept any risk of death as a typical (unchained) SG question requires. Such insensitivity at the upper end of the scale was found in Brazier et al.'s (1998) pilot study, the reason for which Brazier and colleagues decided to value SF-6D health states through a two-stage process. In a first stage, Brazier et al.'s (2002) replaced the worst outcome in a normal SG question (i.e., death) by the 'pits' state 645655. Five intermediate SF-6D health states were valued in such a way. Next, in a second stage, the 'pits' state was valued against death by means of another SG question. The final utility of each intermediate state was chained to death by means of the 'pits' state, allowing the calculation of utilities onto a scale 0-1 (death-full health). Raw negative utilities for the 'pits' state were rescaled in such a way (Patrick et al., 1994) that the utilities had a lower bound at -1. Indifferences in all the SG questions were reached by through a sequence of choices implemented in a 'ping pong' way.

The last step to obtain the SF-6D algorithm is the estimation of the model. Ordinary least squares (OLS) and random effects (RE) models were estimated by Brazier et al. (2002) to predict all 18,000 SF-6D health states. The model recommended by the authors for use in cost-utility analysis was an OLS model using mean health state values. Brazier et al. (2004) improved the previous model by removing non-significant estimates and aggregating those coefficients which were inconsistent between them. They referred to such a model as the "parsimonious consistent model". The econometric methods applied by Lam et al. (2008) to estimate their algorithm for the Chinese population living in Hong Kong were identical to Brazier et al.'s (2002).

In contrast to previous algorithms, which relied on parametric models, Kharroubi et al. (2007) -using the same data set as Brazier and colleagues- estimated a set of non-parametric (Bayesian) utility scores for the SF-6D. Notice that, as the next section will show, the assumptions behind our estimations are parametric, so our estimates cannot be directly compared to those inferred by Kharroubi et al. Nevertheless, as far as Kharroubi et al.'s (2007) algorithm is affected by the *floor effect*, the implications derived from using a different valuation method are also applicable to their model.

3. The Valuation Study

3.1. General design

We designed two valuation surveys. The main survey (survey 1) was addressed to estimate the SF-6D algorithm. This survey included the questions with the lottery equivalent method. Through the other survey (survey 2) we elicited preferences from an independent sample in order to test whether the typical (unchained) SG indeed yielded higher utility scores than our (also unchained) lottery equivalent method. In this way, we tried to corroborate that the SG produces utilities which are too high, even though there is no chaining involved. There is extensive evidence showing that the chained SG method tends to generate higher valuations than the unchained one (Llewellyn-Thomas et al., 1982; Rutten-van Molken et al., 1995; Bleichrodt, 2001; Oliver 2003). Although evidence is much scarcer for other methods, it appears that chaining leads to higher values as well (Pinto and Abellan, 2005), even affecting (though more weakly) a variant of lottery equivalent methods (Oliver, 2005). In addition to that, chaining is prone to propagation of error (Wakker and Deneffe, 1996).

3.2. The sample

We used two independent samples in order to avoid anchor biases and response error derived from fatigue and cognitive overload. Both samples were representative of the Spanish adult general population with respect to age and sex. As the two samples were randomly drawn, we expected that preferences in both groups would be similar to each other as long as a common elicitation procedure was applied. Such an *ex-ante* homogeneity condition was tested by including a visual analogue scale (VAS) in the questionnaires administered to both samples.

The main sample (survey 1) consisted of 1020 subjects. This sample was divided into 17 subsamples (N=60 each) retaining representativeness with respect to age and sex. The size of the other sample (survey 2) was identical (N=60) to any of the subsamples used in survey 1. Both surveys took place in the region of Murcia over a period of two months. All the interviews were face-to-face and run on laptops. The average time per interview was around 20 minutes.

3.3. The health states

To select the subset of health states to be directly valued by the respondents we opted for an intermediate approach between the two extremes represented by Brazier et al. (2002) and Lam et al. (2008). A total of 78 health states (see table 1) were chosen. 49 out of them were obtained by running the orthoplan module of SPPS version 17. The remaining states till 78 were selected through a stratified sampling method, and including the ‘pits’ state. Limiting the number of health states directly valued to 78 allowed us to obtain a number of valuations by state substantially higher (60 valuations per health state on average) than those obtained previously (15 per health state on average), thus resulting in more liable and robust mean values. This is of particular relevance since the predictive validity of the estimation methods we applied relies largely on the liability of the sample means. Each of the 17 groups of respondents included in survey 1 valued a different subset of five health states,

although seven out of the 78 states were included in two subsets and then valued by two different groups¹. The only group involved in survey 2 valued five of the health states assessed by the main sample (survey 1). Specifically, such health states were 222332, 141314, 311112, 132612, and 412422.

TALBE 1: Health states directly valued

111131	112451	532113	242541	342623	623443
111411	121622	612321	331551	543152	245354
311112	133322	121525	514224	543233	444245
411111	141314	224152	632115	243543	524345
111115	222332	231424	641232	333633	532454
113131	235121	122255	223534	335244	644342
115111	333221	135242	333433	434631	325554
211213	641111	325412	343333	445125	434545
222222	132144	512522	423433	531435	444544
422211	132612	525311	423514	634512	445354
124123	144411	115533	431353	643233	615654
411142	322134	213615	521641	224635	545654
621121	412422	234243	314345	344425	645655

3.4. The questionnaire

The questionnaire was organized as follows. Each interview began with an introduction in which the SF-6D classification system was explained to the respondents through a ‘tutorial’ displayed on the computer screen. Once the respondents confirmed that they had understood the meaning of the dimensions and levels of the instrument, they were asked to rate five SF-6D health states (anonymously labelled as V, W, X, Y, Z) by means of a VAS similar to the ‘thermometer’ used by the EuroQol group. The purpose of this task was two-fold: on the one hand, to familiarize the respondents with the health states that would be valued next by using a lottery equivalent method (or a SG in case of survey 2); and, on the other hand, to check if the two independent samples were actually comparable in terms of

¹ These health states were the so-called ‘corner’ states (*i.e.*, health states in which one of the dimensions is set at its lowest level whereas the rest of the dimensions remain fixed at the highest level) and the ‘pits’ state. We needed a higher sample size for those health states in order to address a different investigation on the SF-6D, which will be reported elsewhere.

preferences. In the final part of the questionnaire respondents were asked to answer some sociodemographic questions (sex, age, studies, income level, etc.), to describe their health status by means of the EQ-5D system, and to complete the items included in the SF-36 (v.2) health survey.

3.5. Elicitation procedures

3.5.1. The probability lottery equivalent method

The type of lottery equivalent procedure we administered in survey 1 could be called a probability lottery equivalent (PLE) method since the equivalence between the two gambles is reached by varying the probability of one of them. Notwithstanding, the framing of such a PLE method is different to those previously used with health outcomes (Oliver, 2005; Bleichrodt et al., 2007) in one important respect. Our method asks for the probability p that makes the respondents indifferent between the gamble denoted by (full health, p ; death), yielding full health with probability p and death with probability $1-p$, and the 50/50 gamble denoted by (full health, 0.5; h), yielding full health and the health state h with the same probability.

This framing allowed us to elicit preferences for both better-than-death and worse-than-death states, something that, to the best of our knowledge, has never been done before by using a risky elicitation method. If the respondent preferred the second gamble to the first one for $p = 0.5$, it meant that h was regarded as better than death. In consequence, the final probability of indifference p^* was elicited between 0.5 and 1. On the contrary, if the first gamble was preferred to the second one for $p = 0.5$, then h was considered as worse than death, and p^* was elicited between 0 and 0.5. Lastly, if the respondent was indifferent between (full health, 0.5; death) and (full health, 0.5; h), then h was regarded as equal to death. Under expected utility, assuming the convention that the utility of full health is 1 and the utility of death is 0, the utility of the health state h is calculated according to the expression $U(h) = 2p^* - 1$.

Our procedure may be intended to be as the analogue under risk to the ‘life profile’ approach developed by Robinson and Spencer (2006) for decisions under certainty for two

main reasons. Firstly, the way according to which preferences are elicited is symmetrical for both better and worse than death health states. That is, irrespective the health state is regarded either worse or better than death, the larger the probability p is the milder the health state is. Secondly, resulting utilities are automatically bounded between -1 and $+1$ as a consequence that the probability used as stimulus in the assessment of the health state is fixed at 0.5 . As it is not obvious why there should be no health states valued below -1 (Devlin et al., 2008), such possible valuations should not be precluded *ex ante*, but they should not be transformed *ex post* to be bounded by -1 either, which is, unfortunately, the usual practice. This is the case both the SF-6D (Brazier et al., 2002) and the EQ-5D (Dolan, 1997), whose rescaled negative utilities are meaningfulness, being no longer possible that they are interpreted as true utilities (Patrick et al., 1994). Bearing in mind this, we do not report any individual utility reaching -1 in this study², so no value lower than that bound seems to have been excluded. We will return to the point of the ability of the PLE to elicit bounded negative valuations in the Discussion.

In all the questions, the probability of indifference was elicited through a non-transparent sequence of choices implemented according to the parameter estimation by sequential testing (PEST) procedure suggested by Luce (2000). Such a procedure appears to be less prone to inconsistencies than other search procedures (e.g., ping-pong), in which respondents are aware that the aim of the whole sequence of choices is to produce indifference (Fischer et al., 1999).

Therefore, the specific lottery equivalent method we applied has, in our opinion, four potential advantages over the variant of the SG procedure used by Brazier et al. (2002), namely, that our probability lottery equivalent technique avoids: (i) the certainty effect caused by the inclusion of a riskless outcome; (ii) the problem of biases and propagation of error caused by chaining; (iii) the usual methodological drawbacks caused by the valuation of worse than death health states; and (iv) the potential inconsistencies provoked by using a transparent sequence of choices to reach indifference.

² The utilities closest to -1 were five values of -0.96 obtained for the pit state.

3.5.2. The standard gamble method

The SG method we used in survey 2 asks the respondents for the probability r that makes them indifferent between intermediate health state h for sure and a gamble, denoted by (full health, r ; death), yielding full health with probability r and death with probability $1-r$. Under expected utility, assuming the convention that the utility of full health is 1 and the utility of death is 0, the utility U of the health state h equals r^* .

There was no need to apply the variant of the SG able to elicit negative utilities because none of the respondents regarded any of the five health states as worse than death, so we omit its description.

3.6. The modelling

Our initial specification is the main effect model which explains the utility score h that respondent i assigns to health state j using a set of binary dummy variables (x_{dl}) that describe each level l and dimension d of the health state. For example, x_{42} , denotes dimension $d=4$ (pain), level $l=2$ (there is pain but it does not interfere with normal work). The model is formally written as follows:

$$h_i = \sum_d \sum_l \beta_{dl} x_{dl} + e_i \quad (1)$$

where e_i is a zero-mean error term, and the constant has been forced to unity in order to ensure that the health state describing full health has the value of one.

We also estimate more extended versions of equation (1) which include variables denoting the presence in the state of the highest (worst) level in, at least, one of the dimensions, as well as interactions between variables in the main effect model (e.g., as the so-called MOST term used by Brazier et al., 2002). The optimal specification is chosen according to the usual criteria of consistency (i.e., that utility declines with severity), goodness of

fit (i.e., that predictions of the model are accurate), and parsimony (i.e., the simpler the better).

When we use individual data, both equation (1) and its extensions are estimated by the random effect (RE) estimators, that is, assuming that the error term is normally distributed. In particular, we used the RE estimator because it takes into account that the same individual values several health states, increasing the efficiency of the estimates relative to an OLS estimator. Thus, the error term e in equation 1 is decomposed into an individual-specific error term $(\eta_i)^3$ and a traditional error term unique to each health state and individual (ϵ_{ij}) . The coefficients of the model are then identified by estimating equation 1 by maximum likelihood. The same applies for equations including interaction terms.

Since the model recommended by Brazier et al. (2002) for use in cost-utility analysis was a model estimated at the mean level, we also estimate mean models. In those cases, equation 1 and its extensions including interaction terms are estimated by OLS regressions.

4. Results

4.1. The data set

A number of 15 individuals were left out of the analysis because of inconsistencies in their valuations of health states by means of the VAS and the PLE (survey 1). These inconsistencies occurred when a logically better health state received a lower value than a logically worse state. That is the case when a health state that has equal or lower levels than another state in each of the six dimensions (i.e., it is a milder state) is valued below a health state with equal or higher levels in each of the six dimensions (i.e., a more severe state). Another 7 respondents were excluded from the definitive sample because of their reluctance

³ Alternatively, the fixed-effects estimator could be used to correct for individual valuation effects. However, there are efficiency reasons to prefer the RE estimator because the explanatory variables describe a hypothetical health state and, thus, they are uncorrelated to the respondent's valuation. The results of the Hausman test confirm this reasoning. These results are available upon request to the authors.

to assume any risk of death when they answered PLE questions. These 7 individuals were not willing to assume any risk of death in, at least, three out of the five states that they had to assess. No exclusion was performed in the sample belonging to survey 2.

TABLE 2: Sociodemographic characteristics of subjects

	Sample (n=998)
Male/Female (%)	50/50
Mean (SD) age in years	43.6 (16.64)
Marital status	
Single	33.7
Married/Cohabiting	59.8
Separated/Divorced/Widow	6.5
Education level	
Illiterate /Primary studies	34.5
Secondary studies	34.4
University studies	31.1
Income level	
Up to €1,500	22.9
€1,501 – 2,000	28.4
€ 2,001 – 3,000	29.8
More than €3,000	18.9
Smoker (%)	27.0
Self-assessed health state (EQ-5D)	
11111	60.8
11121	15.8
11112	4.3
Other	19.1
Self-assessed health state (SF-6D/SF-36))	
111122	6.0
111112	4.3
111222	3.1
111111	2.9
Other	83.7

After exclusions, the final sample used as an input to estimate the SF-6D algorithm consisted of 998 individuals. Table 2 shows sociodemographic characteristics of the sample. Compared to those of the general population, the study sample was a little younger (nearly two years and a half) because it was age-stratified (additionally, no subject older than 80 years was selected). Because of the relatively greater youth of our sample, some differences in educational and income levels arise (our sample has higher levels in both cases). If the comparison is made with the Spanish population aged between 18 to 75 years, then the mean age is the same (43.6 years), and differences in terms of education and income largely van-

ish. Finally, the sample distribution by sex (male/female) was fairly similar to the general adult one (50%/50% vs. 49.6%/50.4%).

The information at the end of the table confirms the ‘ceiling effect’ affecting the EQ-5D system, and the greater sensitivity of the SF-6D to discriminate among mild health states. Overall, the sensitivity of the SF-6D outperformed that of the EQ-5D, since 80% of the respondents clustered in only three EQ-5D states, while nearly 200 SF-6D states are required to describe such a percentage of the sample.

4.2. Direct health state valuations

4.2.1. PLE utilities

Some descriptive statistics for a selection of the 78 health states directly valued are shown in table 3. Each of the states was valued by 64 individuals on average, ranging from a minimum of 56 subjects to a maximum of 119⁴. Mean values range from –0.515 to 0.988, two of the health states showing a negative value. This is in contrast with the results reached by Brazier et al. (2002), whose mean values were above zero in all cases. Median values were above mean values for nearly 53% of the health states (41 out of 78), whereas Brazier et al. reports that their median health state values usually exceeded mean values, reflecting the positive skewness of their distribution.

At the individual level, our data reveals a certain degree of negative skewness. Although the proportion of utilities below zero is relatively low (4.8%) –even lower than 7% obtained by Brazier et al. (2002)–, our negative values are, in broad terms, of a larger absolute magnitude than those of Brazier et al. Moreover, one-third of health states (26/78) were considered worse than death by, at least, one of the respondents. This may help to explain that our distribution is slightly shifted to the left when compared to that of Brazier et al. (2002). Mean and median values are lower in our study (0.499 and 0.50 vs. 0.5417 and 0.65, respectively), and the degree of negative skewness is clearly higher in our data (–1.23 vs.

⁴ Such a maximum number of respondents was due to the fact that seven health states were valued by two different sub-samples, such as explained in footnote 1.

-0.78). Another fact that may help to understand the differences between both studies is that 63% of the respondents in Brazier et al.'s study assigned positive valuations to the 'pits state', whereas a higher percentage (77.5%) of individuals in our study assigned utilities under -0.30 to the 'all worst' health state.

TABLE 3: Statistics for 30 SF-6D health state valuations

State	n	Min	Max	Mean	Median	SD
111411	119	0.540	1.000	0.803	0.780	0.105
112451	60	0.200	0.800	0.515	0.500	0.137
113131	58	0.800	1.000	0.988	1.000	0.036
115111	118	0.300	0.800	0.649	0.660	0.122
121525	60	0.160	0.900	0.569	0.600	0.145
121622	60	0.180	0.700	0.451	0.460	0.103
122255	59	0.200	0.900	0.469	0.460	0.167
132612	59	0.300	1.000	0.710	0.700	0.174
133322	59	0.360	1.000	0.671	0.660	0.136
141314	56	0.240	1.000	0.755	0.800	0.176
222222	60	0.520	1.000	0.891	0.930	0.130
222332	58	0.400	1.000	0.826	0.820	0.136
223534	56	0.060	0.820	0.474	0.420	0.190
224152	60	0.100	0.940	0.411	0.400	0.158
235121	59	0.400	1.000	0.610	0.600	0.134
314345	59	0.200	0.800	0.395	0.400	0.122
325412	58	0.000	0.900	0.552	0.510	0.182
344425	60	0.060	0.580	0.160	0.160	0.085
412422	60	0.300	1.000	0.599	0.600	0.178
434545	59	0.060	0.520	0.241	0.220	0.102
445125	60	0.100	0.800	0.369	0.330	0.140
512522	59	0.200	0.800	0.476	0.500	0.130
524345	59	-0.400	0.700	0.285	0.300	0.142
532454	58	-0.980	0.860	0.161	0.200	0.436
615654	60	-0.960	0.620	-0.263	-0.310	0.346
621121	60	0.240	0.980	0.657	0.700	0.176
634512	56	-0.200	0.600	0.158	0.100	0.172
643233	60	0.060	0.700	0.315	0.300	0.178
644342	57	-0.980	0.660	0.004	0.060	0.366
645655	116	-0.980	0.500	-0.515	-0.600	0.426

To check to what extent the mean health state values were logically consistent, we examined all the ordinal pairwise comparisons that were possible from the 78 health states. There are 558 comparisons in which one of the states should be valued logically higher than the other one, since the former has equal or lower levels than the latter for each of the six

dimensions⁵. When mean values for these comparable states are confronted, logical inconsistencies only emerge for 2.51% (14/558). The fact that such a low inconsistency rate was found despite only five health states being valued by each of the respondents, suggests that it is possible to assess a broad set of health states without overloading the interviewees, avoiding in this way the rise of random error due to tiredness and boredom.

4.2.2. Comparison between PLE and SG utilities

VAS scores for the five health states valued both in survey 1 and survey 2 were very similar to each other ($p > 0.05$), in such a way that the result of the comparison between PLE and SG utilities for the same states could be considered as meaningful even though they came from two independent samples. Such a result is shown in table 4. It is apparent that both mean and median utilities measured by means of the SG were significantly higher than those assessed through the PLE, corroborating our prior expectation of the discrepancy between the two methods.

TABLE 4: Probability lottery equivalent (PLE) vs. Standard gamble (SG) valuations

Health states	Mean valuations			Median valuations		
	PLE	SG	t-test (p-value)	PLE	SG	Wilcoxon (p-value)
222332	0.711	0.815	0.000	0.700	0.800	0.000
141314	0.754	0.846	0.000	0.780	0.850	0.002
311112	0.832	0.905	0.025	0.820	0.900	0.025
132612	0.880	0.955	0.000	0.940	0.950	0.001
412422	0.599	0.780	0.000	0.600	0.800	0.000

⁵ There are two exceptions to this consistency rule in the SF-6D. Firstly, levels 5/6 of the "physical functioning" dimension ("your health limits you a little/a lot in bathing and dressing") does not necessarily imply a poorer condition than that of levels 3/4 ("your health limits you a little/a lot in moderate activities"). In a similar way, level 3 of the "role limitations" dimension ("you accomplish less than you would like as a result of emotional problems") does not reveal a worse health condition than that described in level 2 ("you are limited in the kind of work or other activities as a result of emotional problems").

4.3. SF-6D algorithms

Estimated coefficients are shown in table 5 for the three models which led to the best results in terms of goodness of fit and parsimony. Two of them are RE models at individual level data, whereas the third one is an OLS model using mean values. The RE model labelled as the ‘raw model’ is the starting model at individual level data, without removing non-significant variables. The RE model labelled as the ‘efficient model’ was constructed by eliminating non-significant regressors from the ‘raw model’ and by grouping the variables of whichever two consecutive levels when their coefficients are not significantly different from each other. This procedure maximizes the degrees of freedom available for the model estimation, as well as preventing from certain inconsistencies in predicting the tariff. These slight inconsistencies may result from differences in the estimation of the coefficients which correspond to consecutive levels that are not significantly different from each other⁶. The mean OLS model is the algorithm more comparable to the “preferred” one by Brazier et al. (2002), since both are mean level models. Finally, unlike Brazier and colleagues we did not find any significant interaction term (e.g., the term they called MOST), so all our algorithms only reflect main effects.

The inspection of table 5 reveals that all the coefficients have the expected sign and are highly significant, with only the exemption of the coefficient corresponding to level 2 of the ‘role limitation’ dimension in the ‘raw’ RE model. There is an apparent inconsistency in both RE models between coefficients PF4 and PF5 in such a way that the coefficient associated to level 5 is lower in absolute value than the coefficient associated to level 4. However, as it was noted before (footnote 4) such an apparent inconsistency is not real, since those levels are not logically comparable. Thus, all our models are actually consistent.

⁶ Brazier et al. (2002) group together the coefficients of whichever two consecutive levels when the estimated coefficient for the lower level is of a higher absolute value, that is to say, when the tariffs yielded by the estimated model are inconsistent. Our model is consistent, so our concern is its efficiency.

Moreover, the mean absolute error (MAE) attached to any of our models is only slightly higher than that reported by Brazier et al. (2002), who used a substantially higher number of health states, which shows the quality of fit we obtained.

TABLE 5: SF-6D(SF-36) health state models

	Random effects models		OLS mean model		
	'Raw' (1)		Efficient (2)	Mean (3)	
Cons	1	Cons	1	Cons	1
PF2	-0,025	PF2	-0,022	PF2	-0,015
PF3	-0,056	PF3	-0,062	PF3	-0,034
PF4	-0,120	PF4	-0,122	PF4	-0,090
PF5	-0,107	PF5	-0,109	PF5	-0,111
PF6	-0,335	PF6	-0,340	PF6	-0,338
RL2	0,007			RL2	-0,014
RL3	-0,045	RL23	-0,018	RL3	-0,038
RL4	-0,089	RL4	-0,085	RL4	-0,070
SF2	-0,071	SF2	-0,069	SF2	-0,037
SF3	-0,078	SF3	-0,079	SF3	-0,060
SF4	-0,194	SF4	-0,194	SF4	-0,203
SF5	-0,239	SF5	-0,234	SF5	-0,208
PAIN2	-0,044			PAIN2	-0,018
PAIN3	-0,047	PAIN23	-0,044	PAIN3	-0,034
PAIN4	-0,172	PAIN4	-0,178	PAIN4	-0,198
PAIN5	-0,230	PAIN5	-0,225	PAIN5	-0,202
PAIN6	-0,343	PAIN6	-0,345	PAIN6	-0,318
MH2	-0,026	MH2	-0,029	MH2	-0,066
MH3	-0,050	MH3	-0,053	MH3	-0,078
MH4	-0,072	MH4	-0,075	MH4	-0,096
MH5	-0,196	MH5	-0,199	MH5	-0,224
VIT2	-0,043	VIT2	-0,042	VIT2	-0,058
VIT3	-0,093	VIT3	-0,091	VIT3	-0,121
VIT4	-0,158	VIT4	-0,156	VIT4	-0,157
VIT5	-0,181	VIT5	-0,179	VIT5	-0,199
n	4.990	n	4.990	n	78
Predictive ability					
MAE	0.0871		0.0872		0.0812
pred. Error < k					
k = 0,01	8.13		4.72		11.72
k = 0,05	36.41		35.25		36.49
k = 0,10	63.50		62.24		70.50

Note: All coefficients are significant at a 99% confidence level except for PF2 in models (1) and (2), and RL(3) in model (2), which are significant at the 95% level; and RL2 in model (1) which is statistically non-significant. The estimation of the mean model incorporates corrective weights to account for the fact that mean health state values are not always calculated using the same number of observations.

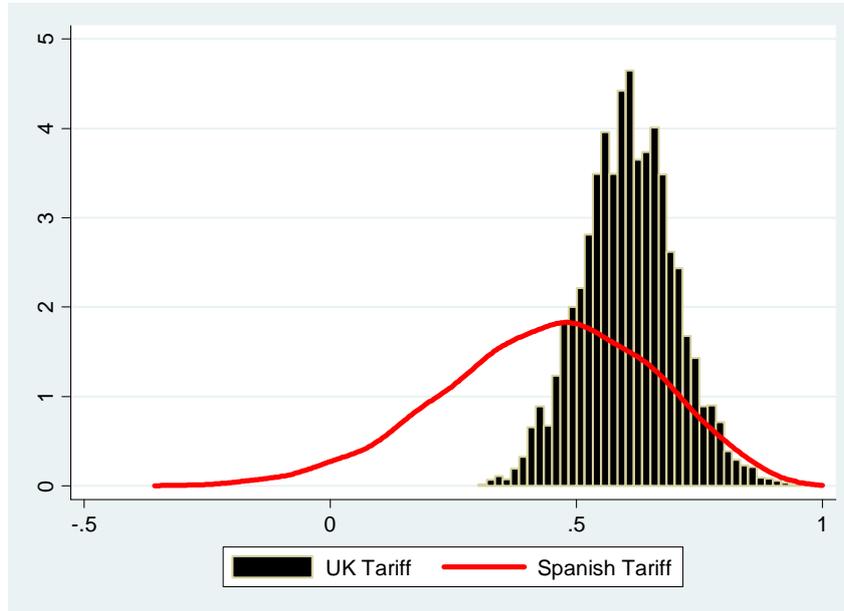
The values of the coefficients for the two RE models suggest that the greater utility loss associated to the maximum level of severity in a dimension occurs for ‘Pain’, ‘Physical functioning’ and ‘Social functioning’ attributes, in this order. The conclusion, however, differs slightly for the OLS model at mean level, since it is ‘Physical functioning’ the dimension that produces the larger disutility, followed by ‘Pain’ and ‘Social functioning’.

The OLS Mean model in column 3 is somewhat superior to RE models in terms of predictive ability. Although its MAE is only marginally lower, the distribution of prediction errors is slightly better than in RE ‘raw’ and efficient models. In consequence, the estimation at mean level is chosen as the preferred one. Since Brazier et al. (2002) and Brazier and Roberts (2004) also chose their mean OLS models among all other estimations, then the comparison of our results with those of Brazier and colleagues can be done in homogeneous terms.

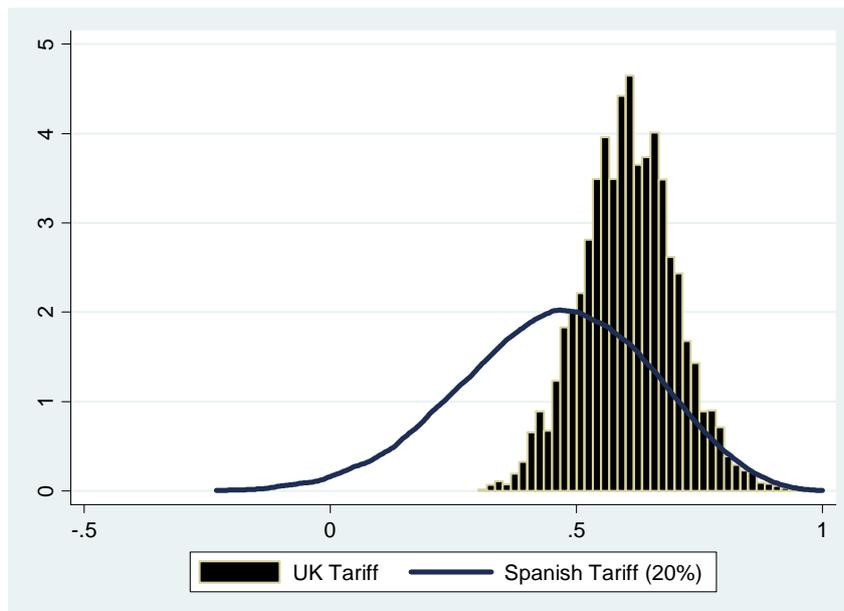
Figure 1 shows the distribution of predicted utilities by both our mean OLS model and Brazier and Roberts (2004) mean consistent model. It is apparent that our model ‘breaks’ the minimum threshold of Brazier and Roberts’s algorithm, expanding the left tail of the distribution near and even below zero. The minimum score predicted by our mean model is -0.357, a value very far from 0.296, the minimum threshold predicted by the UK tariff. We can conclude then that the Spanish SF-6D algorithm presented in this paper does not seem to suffer from the *floor effect*.

Since the percentage of negative valuations in our study was even lower than those found by Brazier and colleagues (4.8% vs. 7%), one possible objection to our estimates could be that they are not consistent once a minimum fraction of observations are removed from the data set. To explore this possibility we repeated the OLS estimation by excluding from the data successively 5%, 10%, and 20% of the individuals with the lowest valuations, and afterwards we redid the analyses. The predicted utilities derived from the most demanding case (20% of exclusions) are shown in Figure 2. As can be observed, our SF-6D algorithm seem largely robust to the elimination of extreme values, which suggests that our model is very solid⁷. The minimum value of the Spanish tariff displayed in the figure is -0.231.

⁷ The conclusion is analogue for RE estimations.

FIGURE 1: A comparison of the Spanish and UK tariffs' predicted values

Note: The Spanish Tariff corresponds to our OLS mean model in Table 5. The UK Tariff is the SF-6D (SF-36) 'consistent' model at mean level (column 2 of Table 4 in Brazier and Roberts, 2004).

FIGURE 2: Consistency-analysis. Spanish tariff after excluding 20% of the subjects from the sample vs. UK tariff

5. Discussion

THE main conclusion of this paper is that it is possible to expand the range of SF-6D utility scores by using a different valuation method. In other words, it is possible to avoid the ‘floor’ effect without changing the SF-6D health status classification system. As we noted in the introduction we are aware that the SF-6D has problems when describing severe health states, but even so the sensitivity of the SF-6D algorithm for less healthy people can be largely improved if it is based on preferences elicited by means of a lottery equivalent method instead of the standard gamble.

Brazier et al. (2002) recommended their mean model (10) for use in cost-utility analysis. Brazier and Roberts (2004) modified such a model in order to get a consistent algorithm (i.e., an algorithm without coefficients that decrease in absolute size with a worse level) which became the new preferred specification. If our mean model is compared with Brazier and Roberts’s consistent model a great discrepancy arises between them. Basically, the ‘tariff’ that predicts our algorithm is shifted to the left with regards to that predicted by the consistent model. We have a significant part of the distribution (around one-fourth) below 0.3, which is the minimum threshold of Brazier and Roberts’s algorithm. In fact, the value predicted by our algorithm for the worst SF-6D health state is far below zero, -0.357. We checked the robustness of our algorithm by dropping those individuals who gave the lowest utilities, verifying that the main message of our study remains true: the *floor effect* is broken. After removing 20% of the respondents, the minimum value of our mean model is -0.231, a score clearly below zero.

Our mean model has a predictive ability slightly lower than Brazier and Roberts’s (2004) (0.081 vs 0.074), but it exhibits a much greater internal consistency, since no inconsistency between coefficients on the SF-6D levels appear. We have not had to aggregate inconsistent estimates in order to achieve a consistent scale, such as Brazier and Roberts had to do, because all our coefficients were directly consistent. Moreover, all the coefficients in our mean model were significant, in such a way we did not have to remove any coefficient.

The econometric models we used are the same as Brazier and his colleagues applied in previous studies, so our findings cannot be justified on such a basis. It is true that none of our models included the interaction term MOST, but if we compare the range of the SF-6D

values predicted by our mean model with that predicted by Brazier et al.'s (2002) main effect model (6), our range continues to be larger. The same occurs if the comparison is performed with respect to Lam et al.'s (2008) main effect model. Hence, it appears that it is necessary to look for other explanations to our findings.

One logical source of differences may come from the fact that our tariff is based on the Spanish population's preferences instead of British people's preferences as was the case of previous tariffs. It is evident that such a factor may explain a part of the discrepancy between British and Spanish SF-6D tariffs. We have some indirect evidence to support this from the comparison between the Spanish EQ-5D tariff and the UK one. Apparently, there exists genuine differences in preferences between the two countries, in such a way that the Spanish respondents tend to attach a higher weight to the functional dimensions of mobility, self-care and usual activities, whereas the UK respondents seem to assign greater weight to the more symptoms-based dimensions of pain/discomfort and anxiety/depression (Badía et al., 2001). However, even acknowledging such a variation in preferences between the two countries, it does not cause a change in the shape of the distribution of EQ-5D scores as drastic as in our case with the algorithm for the SF-6D. Therefore, it seems that country-specific differences though likely to affect results, cannot explain our findings by themselves.

Another difference with regards to Brazier et al.'s (2002) study is the design of the survey. Our respondents only had to value five health states, whereas respondents involved in Brazier et al.'s study valued one state more. Apart from that difference, the interview protocol used in our study is not the same as that applied by Brazier et al. (2002). Nevertheless, the design followed by Lam et al. (2008) to estimate the SF-6D algorithm in Hong Kong was not the same either, and despite this, their results were broadly similar to those obtained for the UK algorithm. On the other hand, the EQ-5D tariff has been estimated by using very different designs (e.g., Dolan, 1997 vs Lamers et al., 2006) but the resulting score ranges have not been so different to each other as occurs in our case.

Therefore, it seems that our findings cannot be successfully explained unless we focus on the different valuation method used. There are both empirical evidence (Bleichrodt et al., 2007) and theoretical arguments (Bleichrodt and Schmidt, 2002) to expect that a lottery equivalent method such as we applied leads to lower scores than those yielded by the standard gamble. The valuations obtained for 78 SF-6D health states were congruent with such a

prior expectation, in such a way that mean, median and minimum values were lower in our study than in other studies previously performed. In addition to that, the comparison between our probability lottery equivalent method and the standard gamble for five different SF-6D health states confirmed the hypothesis that the standard gamble yields values which are too high.

We think that the weaknesses of the standard gamble are well established in the literature. The SG does not only suffer from failures of internal consistency (Bleichrodt, 2001; Oliver, 2003), but also seems to have a poor external validity, which casts doubts about how suitable the use of SG-based algorithms is (Abellan-Perpiñan et al., 2009). The potential drawbacks affecting lottery equivalent methods are much less known, however we are aware that such procedures may be also affected by biases. For example, the same as probability weighting may cause an upward bias in SG measurements (Bleichrodt, 2002), it might also make that utility values elicited by lottery equivalent methods even were too low (Wakker and Stiggelbout, 1995). Moreover, the specific probability equivalent method used in this study may not be exempted of potential limitations. As noted previously this procedure is able to make that utilities are bounded between -1 and +1. This is not a property of the generic family of lottery equivalent techniques, but a direct consequence of fixing at 0.5 the probability attached to full health in the lottery serving as stimulus in the elicitation. There is not lower bound at -1 for any other probability value different from 0.5. This feature of the PLE prompts questions about if the range of utilities actually measured by such a method might vary depending on which the ‘baseline’ probability was. This issue deserves to be explored in future investigations.

Notwithstanding, even taken into account all these possible limitations, given the substantial body of evidence suggesting that expected utility violations primarily arise for riskless-risk comparisons, we think that at present the balance is favourable to lottery equivalent methods, including the specific PLE applied in this study. Thus, we are inclined to see the *floor effect* as, in part, the result of applying an elicitation method –the SG- prone to bias utilities upward because of the overvaluation of the certain alternative which is confronted with the gamble. The PLE is the device we have used to obtain less biased inputs to estimate the SF-6D algorithm. The practical consequence of this ‘debiasing’ process is that the resulting range of SF-6D utilities is now more similar to that generated by the EQ-5D.

Further research is needed to explore in depth the validity of our new algorithm. For example, future investigations might address the task of comparing for the same subjects probability lottery equivalent measurements with standard gamble assessments adjusted according to prospect theory. In this way, we could test if, as Bleichrodt et al. (2007) found, prospect theory does not affect probability lottery equivalent values, whereas the standard gamble ones are largely reduced. Another interesting issue would be the development of new algorithms, using the same data set as this paper, by relaxing the parametric assumptions that are behind both random effects and OLS models. Finally, comparisons with EQ-5D tariffs should also be made, in order to obtain direct evidence as to what extent the two instruments, the SF-6D and the EQ-5D, are more comparable, after the *floor effect* has vanished.

6. References

- ABELLAN-PERPIÑAN, J.M., H. BLEICHRODT and J.L. PINTO-PRADES (2009): “The predictive validity of prospect theory versus expected utility in health utility measurement”. *Journal of Health Economics* 28(6), 1039-1047.
- BADIA, X., R. ROSET, M. HERDMAN and P. KIND (2001): “A comparison of GB and Spanish general population time trade-off values for EQ-5D health states”. *Medical Decision Making* 21(1), 7-16.
- BAKER D.W., R.D. HAYS and R.H. BROOK (1997): “Understanding changes in health status. Is the floor phenomenon merely the last step of the staircase?”. *Medical Care* 35, 1-15.
- BARTON, G., T. SACH, A. AVERY, C. JENKINSON, M. DOHERTY, D. WHYNES and K. MUIR (2008): “A comparison of the performance of the EQ-5D and SF-6D for individuals aged ≥ 45 years”. *Health Economics* 17, 815-832.
- BLEICHRODT, H. (2001): “Probability weighting in choice under risk: an empirical test”. *Journal of Risk and Uncertainty* 23, 185-198.
- ____ (2002): “A new explanation for the difference between time trade-off utilities and standard gamble utilities”. *Health Economics* 11, 447-456.

- BLEICHRODT, H., J.M. ABELLAN-PERPIÑAN J.L. PINTO and I. MENDEZ (2007): “Resolving Inconsistencies in Utility Measurement under Risk: Tests of Generalizations of Expected Utility”. *Management Science* 53, 469-482.
- BLEICHRODT, H., J.L. PINTO and P. WAKKER (2001): “Making descriptive use of prospect theory to improve the prescriptive use of expected utility”. *Management Science* 47, 1498-1514.
- BLEICHRODT, H., and U. SCHMIDT (2002): “A context-dependent model of the gambling effect”. *Management Science* 48, 802-812.
- BRAZIER, J., M. DEREVILL, C. GREEN, R. HARPER and A. BOOTH (1999): “A review of the use of health status measures in economic evaluation”. *Health Technology Assessment* 3(9).
- BRAZIER, J. and J. ROBERTS (2004): “The estimation of a preference-based measure of health from the SF-12”. *Medical Care* 42, 851-859.
- BRAZIER J., J. ROBERTS and M. DEVERILL (2002): “The estimation of a preference-based measure of health from the SF-36”. *Journal of Health Economics* 21: 271-292.
- BRAZIER, J., J. ROBERTS, A. TSUCHIYA and J. BUSSCHBACH (2004): “A comparison of the EQ-5D and SF-6D across sever patients groups”. *Health Economics* 13, 873-884.
- BRAZIER, J., T. USHERWOOD, R. HARPER and K. THOMAS (1998): “Deriving a preference-based single index from the UK SF-36 health survey”. *Journal of Clinical Epidemiology* 51, 1115-1128.
- CAMERER, C. (1992): “Recent tests of generalizations of expected utility theory”. In W. Edwards, ed. *Utility: Theories, Measurement and Applications*. Boston, MA: Kluwer Academic Publishers, 207-251.
- COHEN, M. and J. JAFFRAY (1988): “Certainty effect versus probability distortion: an experimental analysis of decision making under risk”. *Journal of Experimental Psychology* 14, 554-560.
- DEVLIN, N., A. TSUCHIYA, K. BUCKINGHAM and K. TILLING (2009): “A uniform time trade off method for states better and worse than death: feasibility study of the ‘lead time’ approach”. City University Economics Discussion Papers No. 09/08. London: Department of Economics, School of Social Sciences, City University London.
- DELQUIÉ, P. (1992): “Inconsistent trade-offs between attributes: new evidence in preference assessment biases”. *Management Science* 39, 1382-1395.
- DOLAN, P. (1997): “Modeling valuations for EuroQol health states”. *Medical Care* 35(11), 1095-1108.

- FISCHER, G.W., Z. CARMON, D. ARIELY and G. ZAUBERMAN (1999): “Goal-based Construction of Preferences: Task Goals and the Prominence Effect”. *Management Science* 45: 1057-1075.
- HERSHEY, J.C. and P.J. SCHOEMAKER (1985): “Probability versus certainty equivalence methods in utility measurement: Are they equivalent?”. *Management Science* 31, 1213-1231.
- HOLLINGWORTH, W., R.A. DEYO, S.D. SULLIVAN, S.S. EMERSON, D.T. GRAY and J.G. JARVIK (2002): “The practicality and validity of directly elicited and SF-36 derived health state preferences in patients with low back pain”. *Health Economics* 11(1), 71-85.
- JOHNSON, E. and D. SCHKADE (1989): “Bias in utility assessments: Further evidence and explanations”. *Management Science* 35, 406-424
- KAHNEMAN, D. and A. TVERSKY (1979): “Prospect theory: An analysis of decision under risk”. *Econometrica* 47(2), 263–291.
- KHARROUBI, S., J.E. BRAZIER, J.R. ROBERTS and A. O’HAGAN (2007): “Modelling SF-6D health state preference data using a nonparametric Bayesian method”. *Journal of Health Economics* 26(3), 597-612.
- LAM, C.L., J. BRAZIER and S.M. MCGHEE (2008): “Valuation of the SF-6D health states is feasible, acceptable, reliable, and valid in a Chinese population”. *Value in Health* 11, 295–303.
- LLEWELLYN-THOMAS, H.A., H.J. SUTHERLAND, R. TIBSHIRANI, A. CIAMPI, J.E. TILL and N.F. BOYD (1982): “The Measurement of Patients' Values in Medicine”. *Medical Decision Making* 2, 449-462.
- LUCE, R.D. (2000): *Utility of Gains and Losses: Measurement-Theoretical and Experimental Approaches*. New Jersey: Lawrence Erlbaum Associates, Inc.
- MCCORD, M. and R. DE NEUFVILLE (1986): “Lottery equivalents: Reduction of the certainty effect problem in utility assessment”. *Management Science* 32(1), 56-60.
- OLIVER, A. (2003): “The internal consistency of the standard gamble: tests after adjusting for prospect theory”. *Journal of Health Economics* 22, 659-674.
- ____ (2005): “Testing the internal consistency of the lottery equivalents method using health outcomes”. *Health Economics* 14, 149-159.
- PATRICK, D.L., H.E. STARKS, K.C. CAIN, R.F. UHLMANN and RA. PEARLMAN (1994): “Measuring preferences for health states worse than death”. *Medical Decision Making* 14, 9-18.

- PICKARD, S.A., Z. WANG, S.M. WALTON and T.A. LEE (2005): “Are decisions using cost-utility analyses robust to the choice of SF-36/SF-12 preferenced-based algorithm?”. *BMC Health Qual. Life Outcomes* 3: 1–9.
- PINTO, J.L. and J.M. ABELLÁN-PERPIÑÁN (2005): “Measuring the health of populations: the veil of ignorant approach”. *Health Economics* 14, 69–82
- ROBINSON, A. and A. SPENCER (2006): “Exploring challenges to TTO utilities: valuing states worse than dead”. *Health Economics* 15, 393-402.
- RUTTEN-VAN-MÖLKEN, M.P., C.H. BAKKER, E.K.A. VAN DOORSLAER and S. VAN DER LINDEN (1995): “Methodological issues of patient utility measurement. Experience from two clinical trials”. *Medical Care* 33(9), 922-937.
- STIGGELBOUT, A. (2006): “Health state classification systems: how comparable are our cost-effectiveness ratios?”. *Medical Decision Making* 26, 223-225.
- TORRANCE, G.W. (1986): “Measurement of health state utilities for economic appraisal”. *Journal of Health Economics* 5, 1–30.
- TORRANCE, G.W., D. FEENY and W. FURLONG (2001): “Visual Analog Scales: Do They have a Role in the Measurement of Preferences for Health States?”. *Medical Decision Making* 21, 329-334
- TSUCHIYA, A., J. BRAZIER and J. ROBERTS (2006): “Comparison of valuation methods used to generate the EQ-5D and the SF-6D value sets”. *Journal of Health Economics* 25, 334-346.
- WAKKER, P. and A. STIGGELBOUT (1995): “Explaining distortions in utility elicitation through the rank-dependent model for risky choices”. *Medical Decision Making* 15, 180-186.
- WAKKER, P. and D. DENEFFE (1996): “Eliciting von Neumann-Morgenstern Utilities when Probabilities are Distorted or Unknown”. *Management Science* 42(8), 1131-1150.

NOTA SOBRE LOS AUTORES - ABOUT THE AUTHORS*

JOSÉ MARÍA ABELLÁN PERPIÑÁN holds a PhD in economics and business from the University of Murcia where he is currently professor of applied economics. His primary research interests include behavioural economics, experimental economics and health economics. He has published several articles in Spanish and international journals, and co-authored several books concerning issues in medical decision making and economic evaluation of health technologies. He is currently involved in several projects addressing the issue of the value of life and health for public policy. E-mail: dionisos@um.es

JORGE EDUARDO MARTÍNEZ PÉREZ graduated in economics and holds a PhD in economics from the University of Murcia, where he is currently professor of applied economics. His specialist fields are health economics, value of life and labour economics. He has published various books and articles in Spanish and international journals. E-mail: jorgemp@um.es

ILDEFONSO MÉNDEZ MARTÍNEZ holds a PhD in economics from CEMFI and is currently professor of applied economics at the University of Murcia. His specialised fields are labour economics, policy evaluation and health economics. He has participated in many Spanish and international congresses and has published in international journals. E-mail: ildefonso.mendez@um.es

FERNANDO IGNACIO SÁNCHEZ MARTÍNEZ holds a PhD in economics and business from the University of Murcia where he is currently professor of applied economics. His research is focused on health economics and, particularly, on the economic evaluation of health technologies. He has published several papers in Spanish and international journals, as well as some monographs, on these topics. He has also written some papers on fiscal federalism and local public finance. He has joined in several publicly and privately financed research projects. E-mail: fernando@um.es.

Any comments on the contents of this paper can be addressed to José M.^a Abellán, Departamento de Economía Aplicada, Facultad de Economía y Empresa, Campus de Espinardo, 30100 Murcia, Spain. E-mail: dionisos@um.es.

* The authors gratefully acknowledge financial support from the Regional Health Ministry of the Autonomous Community of Murcia.

ÚLTIMOS NÚMEROS PUBLICADOS – RECENT PAPERS

- DT 04/10 *Análisis del potencial socioeconómico de municipios rurales con métodos no paramétricos: Aplicación al caso de una zona Leader*
Ernest Reig Martínez
- DT 03/10 *Corpus lingüístico de definiciones de categorías semánticas de personas mayores sanas y con la enfermedad de Alzheimer: Una investigación transcultural hispano-argentina*
Herminia Peraita Agrados y Lina Grasso
- DT 02/10 *Financial Crisis, Financial Integration and Economic Growth: The European Case*
Juan Fernández de Guevara Radoselovics y Joaquín Maudos Villarroya
- DT 01/10 *A Simple and Efficient (Parametric Conditional) Test for the Pareto Law*
Francisco J. Goerlich Gisbert
- DT 16/09 *The Distance Puzzle Revisited: A New Interpretation Based on Geographic Neutrality*
Iván Arribas Fernández, Francisco Pérez García y Emili Tortosa-Ausina
- DT 15/09 *The Determinants of International Financial Integration Revisited: The Role of Networks and Geographic Neutrality*
Iván Arribas Fernández, Francisco Pérez García y Emili Tortosa-Ausina
- DT 14/09 *European Integration and Inequality among Countries: A Lifecycle Income Analysis*
José Manuel Pastor Monsálvez y Lorenzo Serrano Martínez
- DT 13/09 *Education, Utilitarianism and Equality of Opportunity*
Aitor Calo-Blanco y Antonio Villar Notario
- DT 12/09 *Competing Technologies for Payments: Automated Teller Machines (ATMs), Point of Sale (POS) Terminals and the Demand for Currency*
Santiago Carbó-Valverde y Francisco Rodríguez-Fernández
- DT 11/09 *Time, Quality and Growth*
Francisco Alcalá
- DT 10/09 *The Economic Impact of Migration: Productivity Analysis for Spain and the United Kingdom*
Mari Kangasniemi, Matilde Mas Ivars, Catherine Robinson y Lorenzo Serrano Martínez
- DT 09/09 *Endogenous Financial Intermediation*
Radim Boháček y Hugo Rodríguez Mendizábal
- DT 08/09 *Parameterizing Expectations for Incomplete Markets Economies*
Francesc Obiols-Homs

Fundación **BBVA**

Plaza de San Nicolás, 4
48005 Bilbao
España
Tel.: +34 94 487 52 52
Fax: +34 94 424 46 21

Paseo de Recoletos, 10
28001 Madrid
España
Tel.: +34 91 374 54 00
Fax: +34 91 374 85 22
publicaciones@bbva.es
www.bbva.es